Roll No.	Total No. of Pages: 02
Total No. of Questions: 09	
Bachelor of Tourism and Travel Manager TOUR PACKAGING DESI Subject Code: BTTM-404- M.Code: 77521 Date of Examination: 17-05-	IGN 18
Time: 3 Hrs.	Max. Marks: 60
<ol> <li>INSTRUCTIONS TO CANDIDATES:</li> <li>SECTION-A is COMPULSORY consisting of TEN queeach.</li> <li>SECTION-B contains FIVE questions carrying FIVE have to attempt any FOUR questions.</li> <li>SECTION-C contains THREE questions carrying TE have to attempt any TWO questions.</li> </ol>	E marks each and students
SECTION-A	
1. Write briefly:	
a) Adventure tour	
b) Tour costing	
c) Downtown hotel	
d) Tour-package	
e) RuralTourism	
f) Premium pricing	
g) Meetings	
h) Architectural tour	
i) Offline special interest tour	
j) Name different meal plans.	

# SECTION-B

- 2. Explain forms of package tour.
- 3. Difference between 'Inclusion' and 'Exclusion' in a tour package.
- 4. Explain various types of costs.
- 5. Make a 5D/4N itinerary of adventure tour package.
- 6. Describe the purpose of ethnic tours.

# SECTION-C

- 7. Discuss the role of liaison and negotiation in the successful execution of package tours.
- 8. Explain FIT costing and group costing with examples.
- Discuss the significance of selecting appropriate media channels in the promotion of tour operations.

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Total No. of Pages: 02

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Bachelor of Tourism and Travel Management (Sem.-4)

ITINERARY PREPARATION

Subject Code: BTTM/403/18 M.Code: 77520

Date of Examinaton: 14-05-2024

Time: 3 Hrs.

Max. Marks: 60

#### INSTRUCTIONS TO CANDIDATES:

- SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
- SECTION-B contains FIVE questions carrying FIVE marks each and students have to attempt any FOUR questions.
- SECTION-C contains THREE questions carrying TEN marks each and students have to attempt any TWO questions.

### SECTION-A

## 1. Write briefly:

- a) Discuss the concept of Itinerary preparation.
- b) What is the importance of an itinerary?
- c) What are the limitations of itinerary preparation?
- d) Define Cultural Tourism.
- e) What is a seasonal itinerary?
- f) Define Adventure tourism.
- g) What do you mean by special interest tourism?
- h) What is the Desert Triangle in India?
- i) Define Religious tourism.
- j) Name the destinations included in the temple circuit of South India.

#### SECTION-B

- 2. Write down the differences between FIT and GIT tours with examples.
- . Present a detailed itinerary for health tourism in India.
- 4. What are the differences between custom made itinerary and readymade itinerary?
- 5. What are the main elements of Itinerary preparation?
- 6. Write an itinerary for Great Indian Heritage Circuit.

## SECTION-C

- What are the important factors a travel agent should keep in mind while preparing an itinerary? Write a detailed itinerary of Buddhist Circuit.
- What are the do's and don'ts of itinerary preparation? Explain in detail with the help of examples.
- 9. Write a short note on:
  - a) Seasonal Itinerary- Product based Itinerary
  - b) All inclusive Itinerary.

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Total No. of Pages: 02

Total No. of Questions: 09

Bachelor of Tourism and Travel Management (Sem.-4) POLICY AND PLANNING FOR TOURISM DEVELOPMENT

Subject Code: BTTM/402/18 M.Code: 77519

Date of Examination: 13-05-2024

Time: 3 Hrs.

Max. Marks: 60

# INSTRUCTIONS TO CANDIDATES:

- 1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks
- SECTION-B contains FIVE questions carrying FIVE marks each and students have to attempt any FOUR questions.
- SECTION-C contains THREE questions carrying TEN marks each and students have to attempt any TWO questions.

## SECTION-A

# 1. Write briefly:

- a) What is the importance of Policy formulation?
- b) Name the Tourism Policy formulation Bodies in India,
- c) What was the second five year plan?
- d) What things to be considered while planning at state level?
- e) What is the objective of planning for tourism destination?
- f) State two ways in which local community is involved in Tourism Development?
- g) Define incentives and concessions.
- h) Name the key events in the Indian Tourism Planning Process.
- i) Define Destination life cycle.
- i) Why five year plans were introduced?

## SECTION-B

- Write a short note on L.K. Jha Committee 1963.
- What are the methods and factors influencing planning?
- What are the techniques of plan formulation?
- What is the process of Tourism Planning?
- What are the sources of funding, incentives and concessions extended for tourism projects?

## SECTION-C

- 7. What is the role of government, public and private sector in formulation of tourism
- 8. How is tourism planning done on international, national, regional and local level?
- Write a short note on:
  - a) National Tourism Policy 1982
  - b) National Committee Report 2002.

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Roll No.	Total No. of Pages: 02
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	BTTM (Sem4) ICTION TO STATISTICS
	ct Code : BTTM/401/18
Subje	M.Code: 77518
Date of E	Examination: 03-05-2024
Time: 3 Hrs.	Max. Marks: 60
INSTRUCTIONS TO CANDIDATI	ES:
SECTION-A is COMPULSOR each.	Y consisting of TEN questions carrying TWO marks
2. SECTION-B contains FIVE have to attempt any FOUR of	questions carrying FIVE marks each and students uestions.
<ol> <li>SECTION-C contains THREE have to attempt any TWO que</li> </ol>	E questions carrying TEN marks each and students
	SECTION-A
1. Write briefly:	
a) Ogive	
b) Classification	
c) Mode	
d) Skewness	
e) Quartile deviation	
f) Karl Pearson correlation c	coefficient
g) Regression line	
h) Role of index number	

## SECTION-B

- What are the uses of statistics in business?
- 3. Discuss the utility and limitations of graphic method of presenting statistical data.
- 4. Calculate Mean and Median for the distribution from the data below:

Mid value	35	45	55	65	75	85
Frequency	18	37	45	22	15	8

- Distinguish between correlation and regression.
- From the following data, calculate trend values using 3-yearly moving average:

Year:	2001	2002	2003	004	2005	2006	2007
Production:	412	438	446	454	470	483	490

# SECTION-C

7. The scores of two sportpersons P and Q in 10 innings during a certain match are:

P	32 19	28	47	63	71	39	10	60	96	14
0	19	31	48	53	67	90	10	62	40	80

Find out which is better scorer and who is more consistent sportperson?

8. Calculate the coefficient of correlation between the values of X and Y given below:

X	9	11	14	15	16	19	21
V	30	40	60	70	85	95	110

9. What are index numbers? Explain the various problem faced in the constriction of index number. What is the utility of index number?

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i) Test of consistency

j) Utility of time series.

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Time: 3 Hrs.		Max. Marks: 60
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	SECTION	-A
1. Write briefly	:	
a) Where are	the headquarters located of:	
i) DGCA		
ii) ICAO.		
b) Name four	approved tourist transport open	rators.
c) Differentia	ate between ferries and boats.	
d Define To	urist Transportation System.	
c) What is th	e Indrail pass?	
f) What is th	e Open sky policy?	
g) Define Co	ach Tours.	
h) Which pla	ces are included in the itinerary	of Deccan Odyssey?
i) Write the	name of any four private Airling	e companies of India.

	j) Fill in the blanks:
	i) AAI was founded in year
	ii) IATA headquarters is located in
	SECTION-B
2.	Discuss some recent policies in Indian aviation sector.
3.	Write a short note on British and Japanese Rail.
4.	How many Toy Trains are there in India? Discuss about them in detail.
5.	Write a short note on the importance of Transport in Tourism. What should be considered while selecting a transport mode?
6.	What are the major water based leisure practices in India? Explain.
	SECTION-C
7.	What are the freedoms of Air? Explain in detail.
8.	What is Water Transport System? Discuss its various modes.
9.	Write a short note on:
	a) Palace on wheels
	b) Royal Orient.

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Total No. of Pages: 02

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BTTM (Sem.-4)
BASICS OF ENTREPRENEURSHIP

Subject Code: BTTM-405-18 M.Code: 77522

Date of Examination: 21-05-2024

Time: 3 Hrs.

Max. Marks: 60

## INSTRUCTIONS TO CANDIDATES:

- SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
- SECTION-B contains FIVE questions carrying FIVE marks each and students have to attempt any FOUR questions.
- SECTION-C contains THREE questions carrying TEN marks each and students have to attempt any TWO questions.

#### SECTION-A

- 1. Write briefly:
  - a. What is meant by business strategy?
  - b. What are the qualities of an entrepreneur?
  - c. What is partnership?
  - d. Differentiate an entrepreneur & businessman.
  - e. What is the role of people in tourism planning?
  - f. What is meant by a public company?
  - g. What is Collaboration?
  - h. What is Financial Planning?
  - i. What is meant by an opportunity?
  - j. What are good business practices?

# SECTION-B

- 2. Discuss the ways to generate different business ideas.
- 3. What is the role of people in tourism business planning? Discuss.
- 4. Discuss the role of networking and collaboration in industry.
- 5. What is planning? Write down the process for setting a tourism business.
- 6. Discuss the role and importance of tourism marketing planning.

# SECTION -C

- Write down the process of writing a business plan by highlighting the marketing, financial, operations feasibility.
- 8. Discuss the 8 Ps of tourism marketing mix with suitable examples.
- 9. Discuss the various forms of organization with legal considerations of a company.

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